

# REE: REAL ESTATE

Courses	Credit(s)	Contact	Lab
REE 1000. REAL ESTATE PRINCIPLES AND PRACTICES. REAL ESTATE PRINCIPLES AND PRACTICES Study of legal and economic aspects of real estate with emphasis on ownership, realty market, instruments of record, mortgages, taxes and government regulations. Students interested in sitting for Florida Real Estate Commission exam must take combined REE 1000 and REE 1400 end-of-course exam and receive grade of 70 percent or better.	3	3	0
REE 1400. FLORIDA REAL ESTATE LAW. FLORIDA REAL ESTATE LAW Introduction to Florida real estate license law and rules and regulations of Florida Real Estate Commission. Legal and ethical principles covered are required knowledge for student entering real estate field and for state real estate license examination. Students interested in sitting for the Florida Real Estate Commission exam must take combined REE 1000 and REE 1400 end-of-course exam and receive a grade of 70 percent or better.	3	3	0
REE 1500. INTRODUCTION TO PROPERTY MANAGEMENT. INTRODUCTION TO PROPERTY MANAGEMENT Introduces the concepts of income-producing real estate, property management practices, and careers in real estate management. Examines residential property types, including single-family housing, multi-family housing, and mixed-use developments. Presents residential property management practices, including marketing and leasing space, maintaining properties, managing risks, and measuring financial performance.	3	3	0
REE 2430. PROPERTY MANAGEMENT LAW. PROPERTY MANAGEMENT LAW Analyzes local, state, and federal legislation governing housing and the residential property management industry. Topics include the Fair Housing Act, Florida Landlord and Tenant statute, Americans with Disabilities Act, Fair Credit Report Act, agency and licensing requirements, and contract law. Reviews best practices for legal compliance and reducing personal and company liability. This is one of five courses that will prepare students to take the certified apartment manager (CAM) certification exam.	3	3	0
REE 2502. LEASING AND MARKETING RESIDENTIAL PROPERTIES. LEASING AND MARKETING RESIDENTIAL PROPERTIES Presents best practices for leasing residential properties, reducing economic and physical vacancy loss, promoting resident retention, and demonstrating relationship-selling techniques. Reviews laws governing residential leasing and marketing, including Fair Housing and Florida Landlord and Tenant statute. Introduces students to concepts of lead generation and conversion, market surveys, concessions, qualifying applicants, and common residential lease clauses. Successful completion of this course will prepare a student to take the National Apartment Leasing Professional certification exam. This is one of five courses that will prepare students to take the certified apartment manager (CAM) certification exam.	3	3	0

REE 2503. PROPERTY MANAGEMENT BUDGETING & FINANCIALS. PROPERTY MANAGEMENT BUDGETING & FINANCIALS Examines common financial competencies for managing income-producing, residential properties, including accounting, cash flow analysis, budgeting, and measuring performance. Topics include calculating effective gross income, net operating income, and before-tax cash flow; preparing an annual operating budget and income statements; and calculating cash-on-cash return and cap rates. This is one of five courses that will prepare students to take the certified apartment manager (CAM) certification exam.	3	3	0
REE 2505. PROPERTY MANAGEMENT: MAINTENANCE FOR MANAGERS. PROPERTY MANAGEMENT: MAINTENANCE FOR MANAGERS Identifies practices for maintaining various residential asset types and connects them to the daily responsibilities of real estate managers. Topics include routine, corrective, and preventive maintenance; contracting labor and services; sustainability, retrofitting, and value enhancement; and building systems. Connects maintenance to leasing, financial performance, and risk management, covering topics such as turnover and retention, curb appeal, vacancy loss, and resident satisfaction. This is one of five courses that will prepare students to take the certified apartment manager (CAM) certification exam.	3	3	0
REE 2506. PROPERTY MANAGEMENT AND LEADERSHIP. PROPERTY MANAGEMENT AND LEADERSHIP Explores leadership models and personality types in relation to residential management. Discusses human resource responsibilities including job descriptions, hiring and training personnel, and motivating and evaluating employees. Covers relevant employment laws governing the hiring process, fair labor and pay requirements, and occupational safety.	3	3	0
REE 2507. PROPERTY MANAGEMENT: SECURITY AND RISK. PROPERTY MANAGEMENT: SECURITY AND RISK Examines the concepts of liability, negligence, and reasonable care in residential property management. Topics include environmental and occupational risks, EPA and OSHA compliance, emergency preparedness, and best practices for security concerns. Identifies methods for avoiding, mitigating, accepting, or transferring risks, including insurance policies and coverages. This is one of five courses that will prepare students to take the certified apartment manager (CAM) certification exam.	3	3	0
REE 2508. MANAGEMENT OF SPECIALIZED HOUSING. MANAGEMENT OF SPECIALIZED HOUSING Explores the unique characteristics and management practices involved in sub-segments of residential property, including low-income, subsidized housing, student housing, military housing, housing for the aging, scattered-site housing, and manufactured home communities. Topics include public housing agencies, Low-Income Housing Tax Credit and Section 8 programs, student-focused design, military housing policies, housing designs for aging populations, and land site rentals.	3	3	0

REE 2941. INTERNSHIP EXPLORATION IN REAL ESTATE. 1-4 variable

INTERNSHIP EXPLORATION IN REAL ESTATE Prerequisites: Satisfactory completion of all mandated courses in Reading, Mathematics, English and English for Academic Purposes; a minimum 2.0 institutional or overall GPA; and 12 credits, including REE 1000 and REE 1400. The Program Director/Program Chair/Program Coordinator or Internship Placement Office has the discretion to provide override approval as it relates to the waiver of required program/discipline-related courses. This course is a planned work-based experience that provides students with supervised career exploration activities and/ or practical experiences. Each earned credit of internship requires a minimum of 80 clock hours of work. Multiple credit course. May be repeated for credit, but grade forgiveness cannot be applied. (Internship Fee: \$10.00).

REE 2942. INTERNSHIP IN REAL ESTATE. 1-4 variable

INTERNSHIP IN REAL ESTATE Prerequisites: Satisfactory completion of all mandated courses in Reading, Mathematics, English and English for Academic Purposes; a minimum 2.0 institutional or overall GPA; and 12 credits, including REE 1000 and REE 1400. The Program Director/Program Chair/Program Coordinator or Internship Placement Office has the discretion to provide override approval as it relates to the waiver of required program/discipline-related courses. This course is a planned work-based experience that provides students with supervised career exploration activities and/ or practical experiences. Each earned credit of internship requires a minimum of 80 clock hours of work. Multiple credit course. May be repeated for credit, but grade forgiveness cannot be applied. (Internship Fee: \$10.00).

REE 2943. INTERNSHIP IN PROPERTY MANAGEMENT. 1-4 variable

INTERNSHIP IN PROPERTY MANAGEMENT Prerequisite: Satisfactory completion of all mandated courses in Reading, Mathematics, English and English for Academic Purposes; a minimum 2.0 institutional or overall GPA; and 12 credits, including REE 1500 and REE 2502. The Program Director/Program Chair/Program Coordinator or Internship Placement Office has the discretion to provide override approval as it relates to the waiver of required program/discipline-related courses. This course is a planned work-based experience that provides students with supervised career exploration activities and/ or practical experiences. Each earned credit of internship requires a minimum of 80 clock hours of work. Multiple credit course. May be repeated for credit, but grade forgiveness cannot be applied. Successful completion of this course will prepare a student to take the Certified Apartment Manager (CAM) certification exam. (Internship Fee: \$10.00).

REE 2951. PROPERTY MANAGEMENT CAPSTONE PROJECT. 3 3 0

PROPERTY MANAGEMENT CAPSTONE PROJECT Prerequisites: REE 1500, REE 2502 and REE 2503 Expands upon foundation courses, implementing a project/case study model for students to analyze and prepare a due diligence report on a large residential asset. Students will research and report on the market and neighborhood characteristics, the property's features and competitors, and the financial condition of the asset. This course will prepare students to take the certified apartment manager (CAM) certification exam.